



## UNIVERSAL PARTNERSHIP INTEREST FORM

# Tell us how you would like to work with Tengri.

Designed for fast completion. Tick the options that best match your interest. Write only where a short explanation is genuinely useful. Final territory, rights, commercial terms and responsibilities are agreed separately after review.

|                               |                                    |
|-------------------------------|------------------------------------|
| <b>CONTACT PERSON</b>         | <b>COUNTRY / MARKET</b>            |
| <input type="text"/>          | <input type="text"/>               |
| <b>COMPANY / ORGANISATION</b> | <b>PHONE / WHATSAPP</b>            |
| <input type="text"/>          | <input type="text"/>               |
| <b>EMAIL</b>                  | <b>WEBSITE / LINKEDIN (IF ANY)</b> |
| <input type="text"/>          | <input type="text"/>               |

**1. PARTNERSHIP ROUTE - TICK ONE OR MORE**

- |                                                             |                                                                   |
|-------------------------------------------------------------|-------------------------------------------------------------------|
| <input type="checkbox"/> Country / Master Partner           | <input type="checkbox"/> Regional / City Partner                  |
| <input type="checkbox"/> Tengri Business Hub / Franchise    | <input type="checkbox"/> Referral / Introduction Partner          |
| <input type="checkbox"/> Strategic Alliance / Joint Venture | <input type="checkbox"/> Supplier / Fulfilment Partner            |
| <input type="checkbox"/> Channel / Co-Marketing Partner     | <input type="checkbox"/> Strategic Investment / Growth Discussion |
| <input type="checkbox"/> Other Partnership Model            |                                                                   |

**2. AREAS YOU WANT TO WORK WITH US IN**

- |                                                           |                                                            |
|-----------------------------------------------------------|------------------------------------------------------------|
| <input type="checkbox"/> Company Formation & Market Entry | <input type="checkbox"/> Real Estate / Property            |
| <input type="checkbox"/> Websites / Ecommerce / SEO       | <input type="checkbox"/> Software / CRM / ERP / Apps       |
| <input type="checkbox"/> AI / Automation / Integrations   | <input type="checkbox"/> Advertising / Media / DOOH        |
| <input type="checkbox"/> Travel / Digital Venture         | <input type="checkbox"/> Business / Management Consultancy |
| <input type="checkbox"/> Multiple Tengri Capabilities     | <input type="checkbox"/> Other                             |

**3. GEOGRAPHIC SCOPE**

- |                                                      |                                                 |
|------------------------------------------------------|-------------------------------------------------|
| <input type="checkbox"/> Single Country              | <input type="checkbox"/> Single City / Region   |
| <input type="checkbox"/> Multiple Countries          | <input type="checkbox"/> International / Global |
| <input type="checkbox"/> Online / No Fixed Territory |                                                 |

**SIMPLE FIRST STEP**

This form is for initial qualification only. It does not create a franchise, agency, joint venture, exclusivity, commission entitlement, trademark licence or authority to bind Tengri Global Group Ltd.



PARTNER PROFILE

## A quick picture of your business.

Select the closest answers. We only need enough information to understand fit and decide whether a detailed discussion is worthwhile.

### 4. YOUR ORGANISATION TYPE

- |                                                        |                                                                |
|--------------------------------------------------------|----------------------------------------------------------------|
| <input type="checkbox"/> Registered Company            | <input type="checkbox"/> Individual / Sole Trader              |
| <input type="checkbox"/> Agency / Consultancy          | <input type="checkbox"/> Professional Firm                     |
| <input type="checkbox"/> Investor / Investment Group   | <input type="checkbox"/> Property Developer / Real Estate Firm |
| <input type="checkbox"/> Technology / Software Company | <input type="checkbox"/> Other                                 |

### 5. YEARS OPERATING

- |                                           |                                    |                                    |
|-------------------------------------------|------------------------------------|------------------------------------|
| <input type="checkbox"/> New / Pre-launch | <input type="checkbox"/> 1-2 years | <input type="checkbox"/> 3-5 years |
| <input type="checkbox"/> 6-10 years       | <input type="checkbox"/> 10+ years |                                    |

### 6. TEAM SIZE

- |                                   |                              |                               |
|-----------------------------------|------------------------------|-------------------------------|
| <input type="checkbox"/> 1 person | <input type="checkbox"/> 2-5 | <input type="checkbox"/> 6-20 |
| <input type="checkbox"/> 21-50    | <input type="checkbox"/> 50+ |                               |

### 7. MARKET PRESENCE

- |                                                       |                                                                   |
|-------------------------------------------------------|-------------------------------------------------------------------|
| <input type="checkbox"/> Physical Office              | <input type="checkbox"/> Local Sales Team                         |
| <input type="checkbox"/> Strong Online Presence       | <input type="checkbox"/> Existing Client Base                     |
| <input type="checkbox"/> Strong Business Network      | <input type="checkbox"/> Government / Institutional Relationships |
| <input type="checkbox"/> Property / Developer Network | <input type="checkbox"/> Still Building Market Presence           |

### 8. WHAT CAN YOU BRING TO THE PARTNERSHIP?

- |                                                           |                                                            |
|-----------------------------------------------------------|------------------------------------------------------------|
| <input type="checkbox"/> Qualified Leads / Clients        | <input type="checkbox"/> Local Market Access               |
| <input type="checkbox"/> Sales / Business Development     | <input type="checkbox"/> Office / Operating Infrastructure |
| <input type="checkbox"/> Relevant Licence / Authorisation | <input type="checkbox"/> Property / Developer Network      |
| <input type="checkbox"/> Technology / Specialist Delivery | <input type="checkbox"/> Media / Advertising Channels      |
| <input type="checkbox"/> Growth Capital / Investment      | <input type="checkbox"/> Other Specialist Capability       |

### 9. LICENCES / AUTHORISATIONS

- |                                                              |                                                          |
|--------------------------------------------------------------|----------------------------------------------------------|
| <input type="checkbox"/> Yes - relevant licences held        | <input type="checkbox"/> Not required for our activity   |
| <input type="checkbox"/> Handled through authorised partners | <input type="checkbox"/> Application / setup in progress |

IF RELEVANT, LICENCE / REGULATOR / REGISTRATION (SHORT ANSWER)



COMMERCIAL PREFERENCES

## Choose the structure you want to discuss.

These selections are preferences only. Tengri will propose the most suitable structure after reviewing the market, responsibilities, compliance and commercial potential.

### 10. PREFERRED COMMERCIAL MODEL

- |                                                                |                                                           |
|----------------------------------------------------------------|-----------------------------------------------------------|
| <input type="checkbox"/> Referral / Introduction Commission    | <input type="checkbox"/> Revenue Share                    |
| <input type="checkbox"/> Franchise / Territory / Licence Model | <input type="checkbox"/> Project-based Subcontracting     |
| <input type="checkbox"/> Joint Proposal / Joint Bid            | <input type="checkbox"/> Co-Branded Market Development    |
| <input type="checkbox"/> Joint Venture / Equity Discussion     | <input type="checkbox"/> White-Label / Backend Fulfilment |
| <input type="checkbox"/> Retainer / Managed Service            | <input type="checkbox"/> Open to Tengri Recommendation    |

### 11. EXCLUSIVITY PREFERENCE

- |                                                  |                                                       |
|--------------------------------------------------|-------------------------------------------------------|
| <input type="checkbox"/> No exclusivity required | <input type="checkbox"/> City / Regional exclusivity  |
| <input type="checkbox"/> Country exclusivity     | <input type="checkbox"/> Service-specific exclusivity |
| <input type="checkbox"/> Open to discussion      |                                                       |

### 12. PREFERRED START TIMING

- |                                          |                                                   |                                         |
|------------------------------------------|---------------------------------------------------|-----------------------------------------|
| <input type="checkbox"/> Immediately     | <input type="checkbox"/> Within 30 days           | <input type="checkbox"/> Within 90 days |
| <input type="checkbox"/> Within 6 months | <input type="checkbox"/> Exploratory only for now |                                         |

### 13. WHAT SUPPORT WOULD YOU LIKE FROM TENGRI?

- |                                                               |                                                       |
|---------------------------------------------------------------|-------------------------------------------------------|
| <input type="checkbox"/> Brand / Portfolio Positioning        | <input type="checkbox"/> Training / Onboarding        |
| <input type="checkbox"/> Sales Materials / Proposals          | <input type="checkbox"/> Website / Landing Page       |
| <input type="checkbox"/> CRM / Lead Management                | <input type="checkbox"/> Marketing / Creative Support |
| <input type="checkbox"/> Central Fulfilment / Specialist Team | <input type="checkbox"/> Market / Commercial Strategy |
| <input type="checkbox"/> Access to Approved Group Services    | <input type="checkbox"/> Other                        |

### 14. BASIC DUE-DILIGENCE READINESS

- |                                                              |                                                            |
|--------------------------------------------------------------|------------------------------------------------------------|
| <input type="checkbox"/> Company Registration Available      | <input type="checkbox"/> Director / Signatory ID Available |
| <input type="checkbox"/> Business Address Evidence Available | <input type="checkbox"/> Relevant Licence Available / N/A  |
| <input type="checkbox"/> Company Profile / Website Available | <input type="checkbox"/> Business References Available     |
| <input type="checkbox"/> Can provide documents later         |                                                            |

BRIEFLY DESCRIBE THE OPPORTUNITY ONLY IF NEEDED (OPTIONAL)



## REVIEW & SUBMISSION

# Easy to submit. Clear on what happens next.

Complete the form, review the submission terms on the next page, sign the acknowledgement and email the completed PDF to [contact@tengriglobalgroup.com](mailto:contact@tengriglobalgroup.com). Tengri will contact you only if the opportunity is suitable for further discussion.

### SEND THE COMPLETED FORM TO

**[contact@tengriglobalgroup.com](mailto:contact@tengriglobalgroup.com)**

Subject: Partnership Interest - [Company / Country]

**01**

#### Submit form

Email the completed PDF to Tengri.

**02**

#### Tengri review

We assess fit, territory and capability.

**03**

#### Discussion

Suitable opportunities move to a commercial discussion.

**04**

#### Due diligence

Company, licences and key information are verified.

**05**

#### Agreement

Only approved terms become binding in a separate contract.

**06**

#### Launch

Onboarding starts only after the definitive agreement is signed.

## BEFORE YOU SIGN

**Page 5 contains the Terms of Submission that protect both sides during the exploratory stage.** Please read them before signing. This form is not an appointment, franchise, agency agreement, licence, offer of investment or promise of commercial rights.

☐

I will read and accept the Terms of Submission on page 5 before signing.



TERMS OF SUBMISSION

## Protected exploratory framework.

These terms apply to this interest form and the pre-contract discussion stage unless Tengri expressly agrees otherwise in writing. They are designed to keep exploratory conversations clear and non-binding.

### 1. No appointment or binding relationship

Submitting or receiving this form does not appoint the applicant as a partner, agent, franchisee, representative, distributor, employee or joint-venture party. No party has authority to bind, represent or incur liability for Tengri.

### 2. Tengri discretion

Tengri may accept, reject, pause or end discussions at any time, with or without giving a reason, and without liability merely because discussions do not proceed to an agreement.

### 3. No guarantees or promises

Tengri gives no guarantee of income, clients, leads, sales, profit, business volume, investment return, approvals, visas, banking, licences, government outcomes, exclusivity or commercial success.

### 4. No territory reservation

No country, city, region, service category or territory is reserved by this form. Tengri may speak with or appoint other potential partners unless a later signed agreement expressly grants exclusivity.

### 5. Brand and representation restrictions

The applicant may not use Tengri names, logos, trademarks, websites, materials or branding, issue announcements, create social-media pages, advertise itself as a Tengri partner/representative, or approach third parties in Tengri's name without prior written authorisation.

### 6. Costs and expenses

Each party bears its own costs of discussions, travel, professional advice, due diligence, preparation and negotiations unless a separate written agreement states otherwise.

### 7. Accuracy and due diligence

The applicant confirms that information supplied is accurate to the best of its knowledge. Tengri may verify information and may immediately stop discussions if information is false, misleading, incomplete in a material respect or cannot be reasonably verified.

### 8. Confidentiality and use of information

Non-public commercial, pricing, client, technical, strategic or operational information shared during discussions must be kept confidential and used only to evaluate the proposed relationship. This does not restrict information already public or lawfully known independently.

### 9. Regulated activities

Nothing in this form authorises any regulated activity. Licences, registrations, professional authorisations and local legal requirements remain the responsibility of the party performing the relevant activity.

### 10. Definitive agreement required

Fees, commissions, revenue shares, equity, IP rights, territory rights, client ownership, obligations, service levels, exclusivity and other commercial rights arise only if expressly stated in a definitive written agreement signed by authorised representatives.

### 11. Governing law for this submission stage

This form and any dispute arising specifically from its non-binding submission terms or pre-contract discussions are intended to be governed by the laws of England and Wales, with the courts of England and Wales having jurisdiction, subject to any mandatory law that applies.

## ACKNOWLEDGEMENT

By signing below, the applicant confirms that the information provided is accurate to the best of its knowledge, understands that this form is non-binding, accepts the Terms of Submission above, and requests Tengri Global Group Ltd to evaluate the opportunity.

☐ I have read and accept the Terms of Submission.

☐ Tengri may contact us about this submission.

AUTHORISED REPRESENTATIVE

TITLE / POSITION

COMPANY / ORGANISATION

DATE

SIGNATURE / COMPANY STAMP: sign electronically after saving, or print and sign.